

**ACCOUNT AID**

Accounting for Aid. Aid in Accounting



IN COLLABORATION WITH



# WORKSHOP ON NGO REGULATION & PROGRAM SUSTAINABILITY

DELHI: JULY 2017



We are pleased to announce the details of AccountAid’s annual workshop for grant-makers and CSR managers. Similar workshops have been held a number of times since 1999. This year’s workshop is being organized at Delhi in collaboration with **CRY – Child Rights & You.**

**Design & contents:** Rapid changes in NGO regulation and operating environment have left many grant-making agencies wondering about sustainability of their programs. This workshop is intended to help donors understand these changes and find alternative ways of collaboration. The workshop is designed as a series of interactive presentations, followed by group discussion and exercises. The key facilitator will be Shri Sanjay Agarwal, FCA.

**Topics:**

- Setting up in India
- FCRA and Taxation
- Best Practices in CSR
- Alternative models of collaboration
- Budgeting, reporting and monitoring

**Participants:** People working full-time in grant-making agencies or Corporate Foundations are likely to find this workshop useful.

**Dates:** The workshop is scheduled for 18<sup>th</sup>-20<sup>th</sup> July, 2017 in New Delhi.

	<b>Day 1</b>	<b>Day 2</b>	<b>Day 3</b>
<b>Start</b>	10:30 a.m.	9:30 a.m.	9:30 a.m.
<b>End</b>	5:30 p.m.	5:30 p.m.	4:30 p.m.

**Venue:** A reputed hotel in Connaught Place, New Delhi.  
(details to be advised on registration)

**Fees:**

<b>Participation</b>	<b>Normal Price</b>	<b>Early Bird Price*</b>
<b>Non-residential</b>	INR 22,000	INR 20,000
<b>Residential – twin-sharing</b>	INR 37,500	INR 34,000
<b>Residential – single occupancy</b>	INR 44,000	INR 40,000

\*Early bird price is valid only if the registration amount is received by 31<sup>st</sup> May 2017.



The above amount includes fees, course-material, lunch and applicable taxes. Non-residential participants need to make their own arrangements for travel and stay and bear the related expenses.

For residential participants, lodging will be provided for up to three nights. All meals are included in the course fees.

**Registration:** Participation will be limited to 40 persons for better interaction. Registration is restricted to grant-making agencies and corporate foundations. It is offered on first come, first served basis and will close by **23rd June 2017**.

For registering, please send us a request on your organization's letterhead or using your official email-id, along with payment by cheque or bank transfer.

**Payment:** By account payee cheque, draft or NEFT.  
Details are available on request.

#### **Cancellation & refunds:**

<b>Date of cancellation</b>	<b>Amount of refund</b>
<b>Upto 23rd Jun'17</b>	<b>100%</b>
<b>24th Jun-10th Jul'17</b>	<b>80%</b>
<b>11th Jul-17th Jul'17</b>	<b>60%</b>

All refunds are made by account payee cheque / draft / NEFT.

**Contact Numbers:** In case you need any information, you may contact us at [anchor@accountaid.net](mailto:anchor@accountaid.net) or on the office numbers given below.



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## About CRY

CRY – Child Rights and You is an organisation determined to bring about lasting change in the lives of underprivileged children in India, through the power of collective action. CRY's 38-year journey (1979-2017), has had a single purpose - ensuring a happy, healthy and creative child whose rights are protected and honoured in a society that is built on respect for dignity, justice and equity for all. In the process, CRY has learned that the only sustainable way to make change last is to adopt the 'child rights approach.'

CRY prioritizes grant-making based on child rights indicators and identifies grassroots NGOs and communities addressing the key issues. Since financial risk is inherent in any grant-making decision, the challenge lies in bringing it down to a manageable level, so that it does not impact the program or the funder's goals at partner level.

CRY's founder, Mr. Rippan Kapur, was known to have been intolerant to the misuse of CRY funds, even if it was an inconsequential amount. Thus CRY has had the highest level of regard to the need for financial accountability and transparency of funds. Within CRY, financial risk management (FRM) systems have been firmly in place for the last twenty years now, thanks to the collective efforts of AccountAid and the CRY teams. In this effort, CRY has conducted financial reviews of more than 500 partners. It has helped many grass root level organisations develop their control systems and become financially strong and statutorily compliant.

## ABOUT ACCOUNTAID

AccountAid (now incorporated as AccountAid Consulting Pvt. Ltd. (CIN:U93000DL2013PTC253938)) is a private consulting organisation, which was set up in 1992. Its focus is on accounting, accountability and regulation of organised giving. It works with four key stakeholders: Grant-makers, Implementing NGOs, Auditors and Government regulators.<sup>1</sup> It conducts research, training workshops and publishes several short newsletters, such as, *AccountAble*, *AccountAble Asia*, *AuditAble*, *Lekha Yog* and *GrantAble*.

It has worked closely with grant-makers in organizations such as Ford Foundation, CRY, Oxfam America, Charities Aid Foundation, MSDF and other agencies for providing support on pre-funding and post-funding financial assessment, capacity-building of grantees, systems building in grant-making organizations, and training grant-makers on financial management of grants.

AccountAid has a small team of five persons with diverse professional skills such as education, business administration, analysis and interpretation. It draws on experience of practicing Chartered Accountants and other professional associates, as required. AccountAid has sent key resource persons to over a hundred workshops organized by various agencies including Actionaid, Asia Foundation – Beijing, Cairn India, CAPART, CARE, Charities Aid Foundation, ChristianAid – Bangladesh, CRS, CRY, Diakonia, EZE, Ford Foundation, Godrej Industries, HelpAge India, Intercoperation – Bangladesh, Oxfam America, Oxfam India Trust, Oak Foundation - Geneva, Swissaid, SOIR-IM, WaterAid, as also various network groups.

AccountAid also provides complimentary advice through email, phone, and in person to hundreds of NGOs and grant-makers across India.

AccountAid can be reached at [info@accountaid.net](mailto:info@accountaid.net) or [query@accountaid.net](mailto:query@accountaid.net)

<sup>1</sup>As an extended conflict-of-interest policy, AccountAid does not accept fees or fee-based assignment from implementing NGOs.

## ABOUT SANJAY AGARWAL

Sanjay Agarwal graduated from Delhi University with honors in 1983, and has been practicing as a professional accountant since 1986, working mainly with International and Indian philanthropic organisations in India and neighboring countries.

He has facilitated numerous workshops for accountants, auditors and grant-makers on FCRA, NPO taxation, financial management, and financial risk in grant-making. He has also served on various committees and expert groups for institutions such as Asia Pacific Philanthropy Consortium, Institute of Chartered Accountants of India, the erstwhile Planning Commission, and iCon, an international consortium on civil society.

Publications include 'AccountAble Handbook on FCRA' (2002, 2012), another on NGO Accounting and Regulation (2002) and 'Daan and Other Giving Traditions in India' (2010). He also co-authored the India chapter in a book called 'Philanthropy and Law in South Asia' published by APPC, Philippines (2004, 2007).

He lives in Delhi and can be reached at [sanjay@sanjayaditya.com](mailto:sanjay@sanjayaditya.com)

